

May 30, 2006

Dear Fellow Islanders:

Our firm, Reliable Controls, enthusiastically supports the creation of a multi-use trail along the E&N Transportation Corridor, from Victoria to Goldstream Provincial Park. We thank all those who have participated in this initiative to date... from the Rock Solid Foundation who conceptualized the project in 2000, to the present day organizations: Island Corridor Foundation, Capital Regional District, the municipalities of View Royal, Esquimalt, Victoria, Langford; as well as local non-profit organizations such as the Capital Bike Walk Society.

Our company is located in View Royal, where we design, develop and manufacture hardware and software for the Building Automation Industry. Our award-winning products are distributed by a network of authorized dealers in a dozen countries around the world. We employ over 50 people in the Greater Victoria Area and are committed to growing our business and community. The E&N 'trail with rail' is compatible with our 'green philosophy' and its creation will benefit our corporate environment and fuel our growth. We encourage our employees to cycle to work and provide showers, and many do!

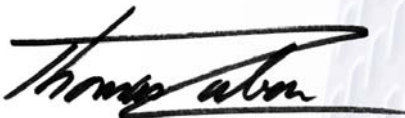
The trail's many advantages (commuting in/out of town, eco-tourism opportunities, compatibility with future commuter rail options, smart growth and economic development potential, healthy living, etc) makes it a 'natural fit' with the existing regional trail network. This, combined with both the Galloping Goose Trail and the Trans Canada Trail, will create two important circular loops. The local successes of 'trails with rails' in both Nanaimo and White Rock have clearly demonstrated its viability.

Because we believe so strongly in the trail's social and economic benefits for the region, Reliable Controls will be actively contributing to help make the trail a reality by 2010. We are offering our marketing expertise, including writing, graphics development, and web design – all this will help inform and promote the trail's benefits to residents, the business community as well as significant stakeholders through the means of the Capital Bike and Walk Society (<http://www.capitalbikeandwalk.org>) and the Island Corridor Foundation (<http://www.islandcorridorfoundation.ca>).

In closing, Reliable Controls strongly endorses the E&N multi-use trail. We challenge other businesses to also offer their talent and resources towards this project's successful conclusion. We encourage the municipal, provincial and federal governments to equitably cost-share the project. Together we can make it a reality by 2010!

Thank you for your time.

Sincerely,



Tom Zaban  
VP, Sales & Marketing



Roland Laird  
President

Cc Mayor Lowe, Chair, Capital Regional District Board  
Cc Victoria Chamber of Commerce  
Cc West Shore Chamber of Commerce  
Cc Tourism Victoria